State of Indiana

Model Certificate of Compliance by Non-Participating Manufacturer Regarding Escrow Payment

GENERAL INFORMATION

What is the definition of a tobacco product manufacturer?

- Any entity that directly manufactures cigarettes anywhere that such manufacturer intends to be sold in the United States including cigarettes that are intended to be sold in the United States through an importer;
- The first purchaser anywhere for resale in the United Sates of cigarettes manufactured anywhere that the manufacturer does not intend to be sold in the United States; or
- A successor of any entity described above.

Who is required to file a certificate of compliance?

- Any tobacco product manufacturer that:
 - (1) sells cigarettes within the State of Indiana (whether directly or through any distributor, retailer, or similar intermediary) and
 - (2) has not become a participating manufacturer in the tobacco Master Settlement Agreement executed on 11/23/98 (the MSA).

If you satisfy these requirements, you must file a certificate of compliance to report the units of cigarettes manufactured by you and sold in the State of Indiana and pay the amount calculated into your qualified escrow fund. You may use this Model Certificate of Compliance to fulfill that obligation.

What is a non-participating manufacturer?

A non-participating manufacturer is any tobacco product manufacturer who has not signed onto the MSA .

What is a qualified escrow fund?

A non-participating manufacturer required to file a certificate of compliance must establish a qualified escrow fund. This means an escrow arrangement with a U.S. federal or U.S. state-chartered financial institution having no affiliation with any tobacco product manufacturer and having assets of at least \$1,000,000,000, where such arrangement (1) requires that the financial institution hold the escrowed funds' principal for the benefit of the State of Indiana (and possibly other "Releasing Parties" as defined in the MSA) and (2) prohibits the non-participating manufacturer from using, accessing, or directing the use of the funds' principal except as consistent with Ind. Code § 24-3-3 et seq.

When is a certificate of compliance due?

Please file a certificate of compliance on or before April 30th of the year following the sales year.

For 1999, the sales year for tobacco products sold in Indiana is July 1, 1999 –December 31 1999. After 1999, the sales year is a calendar year, from January 1, through December 31.

When must I make my escrow payment?

You must deposit all escrow payments into your qualified escrow fund on or before April 15th of the year following the sales year. After you have made your deposit, forward a copy of your receipt or other proof of deposit from your financial institution to the Office of the Attorney General of the State of Indiana, along with a signed and notarized certificate of compliance.

SPECIFIC INSTRUCTIONS:

- Part 1: Manufacturer's Identification. -- Write your name, address, telephone and fax number.
- Part 2: Sales Year. -- Write the sales year.
- Part 3: <u>Units Sold</u>. -- Write the number of individual cigarettes manufactured by you and sold during the sales year in Indiana.
- Part 4: <u>Escrow Rates and Payments</u>. -- Multiply the units sold by the appropriate rate for the sales year and write the result as your subtotal. Calculate the appropriate inflation adjustment according to Exhibit C of the tobacco Master Settlement Agreement and enter the amount. Add the subtotal and the inflation adjustment amount to arrive at the total deposit to be paid into your qualified escrow account for the applicable sales year. These rates and inflation adjustment rates can be found in Model Certificate of Compliance.
- Part 5: <u>Financial Institution.</u> -- Write the name and address of the financial institution holding your escrow account. Include your escrow account number. Also write the total cumulative amount currently in your escrow account for the benefit of Indiana.
- Part 6: <u>Signature.</u> -- An authorized notary public must also sign and date this certificate of compliance.

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Part 1:	Manufacturer's Identification	
Name:		
Phone:		FAX
Part 2:	Sales Year	
The Year of	Sales for this Certificate of Compliance is: (6	Complete a separate certificate for each year of sales)
Part 3:	Units Sold	
	ndividual cigarettes sold by the Manufacturer	r identified above during the sales year in is as
Part 4:	Escrow Rates and Payments	
For the sales	year: (Use the rates listed l	below to figure the appropriate deposit subtotal amount)
1999 - The r	ate per cigarette is	0.0094241
	ate per cigarette is	
2001 - 2002	- The rate per cigarette is	0.0136125
2003 - 2006	- The rate per cigarette is	0.0167539
2007 and the	reafter - The rate per cigarette is	0.0188482
The appropri	iate deposit subtotal is	\$
* * *	s in Part 3 by the appropriate rate in Part 4)	
	ate inflation adjustment for the sales year is	\$
		ent Percentage applicable to payments due in the prior year. The
		subtotal times 3%. The inflation adjustment for the 2002 payment
		stment for the 2003 payment for 2002 sales is the subtotal times
		r 2003 sales is the subtotal times 16.36276%. The inflation adjust
jor tne 2005 p	ayment for 2004 sales is the subtotal times 20.15.	(103%) Refer to Exhibit C of the tobacco Master Settlement Agree
	unt that has been paid into the Qualified escrow fu	und
•	acturer identified above for the sales year.	Φ.
(add deposit)	subtotal and the inflation adjustment amount)	\$

Note: Please attach a copy of your executed escrow agreement and for all deposits attach copies of your receipt or other proof of deposit from your financial institution.

Name of Ins	stitution:	
Escrow Acc	et No:	
Total Amt.	Held for the State of Indiana:	
Part 6:	Signature	
•	llties for perjury, I state that, to the best know of compliance is true and accurate.	ledge, all of the information contained in this
This certific	cate of compliance must also be signed and d	ated by an authorized notary public.
Name of Authorized Agent:		Title:
Signature of Authorized Agent:		Date:
Subscribed	and sworn to before me on this date:	
Subscribed		
	f Notary Public:	City of County of

Part 5:

Financial Institution

State of Indiana
Office of the Attorney General
Attn: TOBACCO NPM ESCROW MATTERS
302 West Washington Street
IGC-So., Fifth Floor
Indianapolis, IN 46204